



2022

MEMBER DIRECTORY



YOUR BRIDGE TO THE BRAZILIAN MARKET - SINCE 1953

SCANIA

65
ANOS
BRASIL



CONNECTING GENERATIONS TO MAKE HISTORY

65 years ago, Scania chose Brazil to set up its first heavy vehicle factory outside Sweden with the conviction that it could contribute to the development of the national industry and to the country's transport and logistics sector.

Over this period, Scania has earned the respect and trust of its customers, suppliers, partners, employees and society, by driving its business towards a sustainable future.

SCANIA



2022

MEMBER DIRECTORY

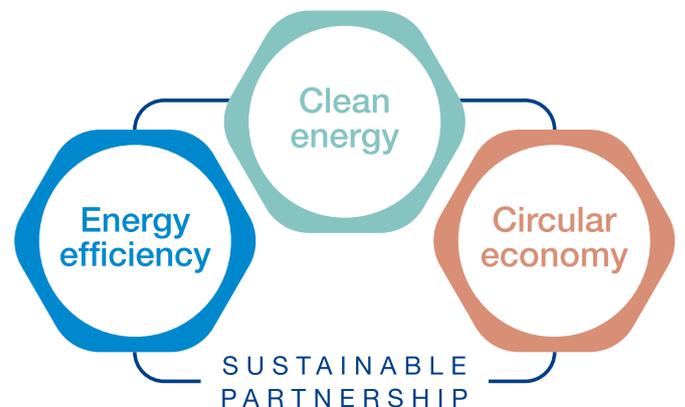
YOUR BRIDGE TO THE BRAZILIAN MARKET - SINCE 1953

Sustainable partnership

Ready to create a more sustainable world?

To accelerate the transition to a more sustainable world, we must work together.

At Alfa Laval, we collaborate with partners to develop the solutions that are enabling new possibilities within:



Partner with us today at



www.alfalaval.com.br/solucoessustentaveis





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Atlas Copco



Great
Place
To
Work.
Certificada
Mar2022 - Mar2023
BRASIL

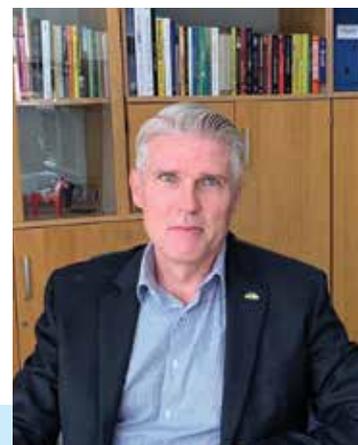


Somos uma empresa Great Place to Work!

Com índice de confiança de 83%, o Grupo Atlas Copco Brasil é certificado como uma ótima empresa para se trabalhar.

Pela primeira vez participamos da GPTW, uma pesquisa de clima organizacional, criada para ouvir a voz dos colaboradores sobre nosso ambiente de trabalho, nossas práticas e ações.

A WORD FROM THE MANAGING DIRECTOR



It is a cliché to say that time flies, but during this year, we can say that it really did. Our first event was held on February 25 with Roberta Perez who spoke about tourism in Sweden, now we are preparing the Christmas Celebration, and the 38 events in between really flew by.

Running a non-for-profit member organization has never been easy and it is not getting easier in our increasing VUCA reality full with:

Volatility – Uncertainty – Complexity – Ambiguity

The pandemic has affected the whole planet during the last three years, but it is very encouraging that the Chamber still stands on firm ground, despite the fact that we depend on networking, relations and competence development. We are happy to see people present In Real Life again at the Chamber and now we are looking forward to next year and the plan is to continue offering high quality hybrid events, with many members in our auditorium in São Paulo, but also others participating online.

We have invested in a new video system with a high-quality camera, loudspeakers and microphones and our hybrid events and meetings have been very well-functioning. The "Virtual Swedcham" project we initiated years ago (before the pandemic) is becoming more and more a reality.

We are always looking for new services to offer our members and some recent examples are a book project with the Embassy and FAM about Swedish business presence in Brazil, a group for the DPOs (Data Protection Officers), an online course for private investors, a new website, a matchmaking event and the "ESG Manual" project (see page 18).

In 2023 the Chamber will celebrate its 70th anniversary, and we plan to make a "lot of noise" around that fact with physical events and in traditional and digital media, so stay tuned!

As from January 1st, Brazil will have a new president and government, and the political, financial and social challenges are many, but Brazil has always had its ups and downs and I am convinced that the country will continue going in the right direction, preserving the pillars of democracy and a free press. This is the place to be, the country of the future, and the future is coming closer all the time...

Finally, thanks to all supporting partners that have made the Chamber to what it is today: the small but efficient staff, the experienced and heterogeneous Board of Directors, lead by chairman Sergio Quiroga and the faithful and encouraging members. Together we have ridden out many storms and come out stronger than we entered them!

Jonas Lindström – November 2022



SWEDCHAM
ORGANIZATION

HONORARY MEMBERS

FIRST HONORARY MEMBER
H. M. Queen Silvia of Sweden



BOARD OF DIRECTORS

CHAIRMAN



Sérgio Quiroga da Cunha
Independent Consultant

VICE CHAIRMAN



Anders Norinder
Senior Advisor at
Business Sweden

TREASURER



Stefan Lundkvist
Managing Director,
BM Optimus
Consultoria Ltda

LEGAL DIRECTOR



Juliana G. Meyer Gottardi
Founding Partner of
PNST Law Firm

ETHICS DIRECTOR



Daniela Fukino
Learning & Development
Manager Latam at ADM

DIRECTORS



André Palme
CCO at Skeelo - Entertainment
& Content Senior Executive



Gustavo Bonini
Director of Public Affairs
at Scania



Luciano Nassif
Country Holding Officer
ABB Brasil



Juliana Barbiero
Managing Director
Lexly Brazil



Tarcisio Triviño
Managing Director Latin
America & Caribbean
Importers at Volvo Cars.



Andreza Rodrigues
Communication Manager,
Tetra Pak



Alessandra Sellmer
Corporate Communications
Manager - Atlas Copco -
Latin America



Marianna Silva
Country Manager for Brazil,
Saab



Hans Sjögren
Strategy Director
Ericsson



Olle Widén
CEO and Co-Founder
FinanZero

AUDITORS

Cyntia Peluso



Senior Corporate Counsel - Atlas Copco

Emerson Teles Silva



Tax Manager

Daniel Villar Giaculo



Daniel Villar Giaculo
Administrative & Financial Head

Francisco Rodrigues



Finance and Adm. Director
Gunnebo Industries/
The Crosby Group

Rogério Tatulli



CIO - Chief Investment Officer - Previ-Ericsson

ADVISORY COUNCIL

THE MEMBERS OF SWEDCHAM'S ADVISORY COUNCIL ARE:

HONORARY COUNCILLORS

Swedish Ambassador
in Brasilia



Karin Wallensteen

Brazilian Ambassador
in Stockholm



**Maria Luisa Escorel
de Moraes**

Swedish Consul General
in São Paulo



Renato Pacheco

Trade Commissioner,
Business Sweden



Andreas Rentner

Chairman of the
Advisory Council



Sergio Quiroga da Cunha

COUNCILLORS

Leandro Aires – Managing Director Camfil Brazil

Guilherme Amaral – Managing Director Brazil – The Crosby Group (Gunnebo Industries)

Paulo Andreoli – President and CEO MSL group

Maximiliano Aqueveque – General Manager Quant Service

José Luiz Arruda – Financial Director Trelleborg Group

Juliana Barbiero – CEO & Founder Lexly Brazil

Stefan Bengtsson – President and CEO of Chalmers University of Technology

Luciano Bonaldo – Country Manager Brasil Diaverum

Luiz Buzzo – President Assa Abloy Brazil

Fabricio Campos – CEO Semcon do Brasil

Aurelio Carmona – President Latam Getinge

Rodrigo Carneiro – CEO ÁF do Brasil
Agnaldo Colucci – Country Manager Haldex
Ricardo Cons – President Electrolux Latin America
Rodrigo Dienstmann – President Ericsson Latam South
Marco Dorna – President Tetra Pak Brazil
Mauro Favero – Managing Director Husqvarna do Brasil
Fábio Bellotti da Fonseca – President PÖYRY Latin America
Alexandra Freitas – Managing Director Sandvik Holding Brazil
Kamshat Galiyeva – General Manager Epiroc
Gerardo Garza – President – South America AAK
Eduardo Gondo – Head of Office Stora Enso Brasil
Claudio Goulart – Chief Representative DNB
Victor Hernandez – Managing Director Essity do Brasil
Wilson Lirmann – President Volvo Group Latin America
Adriano Machado – CEO Högånäs Brasil
Carlos Maia – Vice President Atlas Copco Holding Latin America
Thyago Mathias – Managing Director Brazil LLYC – LLORENTE Y CUENCA
Juliana Meyer – Founding Partner of Pacheco Neto Sanden Teisseire Law Firm
Gustavo Molero – President SKF Latin America
Luiz Monegatto – General Manager SSAB South Atlantic
Wilson Monteiro – Division Manager de Processos Industriais – ABB, South America
Fábio Muniz – CEO Alfa Laval do Brasil
Cesar Palmieri – Managing Director Nexer
Magnus Pereira – Vice President Operations Brazil Autoliv
Christopher Podgorski – President Scania Latin America
Christian Meyer de Rezende – Chief Representative SEB
Luis Rezende – President Volvo Cars Latin America
Fernando Rodrigues – Operations Manager Mentor Supply Chain (Elanders)
Carlos Sanchez-Luis – President AstraZeneca do Brasil
Pedro Schildknecht – General Manager Latin America Mölnlycke Health Care
Magnus Schöldtz – Senior Advisor to the Chairman of Investor
Glaucio Silva – National Sales Manager Axis Communications
Marianna Silva – Country Manager Saab
Mariovaldo Silva – Managing Director Munters Brasil
Marco Stefanini – CEO and founder Stefanini
Rafael Suarez – CEO da Laboratórios Ferring
Deborah Telesio – Senior Vice President South America Elekta
Ronaldo Veirano – Senior Partner Veirano Advogados
Olle Widén – CEO & Co-Founder FinanZero
Marcio Zanetti – Principal Economist – The Economist

SPECIAL MEMBERS

GOLD MEMBERS



SPECIAL MEMBERS

SILVER MEMBERS



BRONZE MEMBERS





SWEDCHAM TEAM WORKING FOR YOU

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SWEDCHAM COMMITTEES

Communication and Marketing - Coordinators: Alessandra Sellmer, Corporate Communications Manager, Atlas Copco Latin America and Andreza Rodrigues, Communications Manager, Tetra Pak

Finance - Coordinator: Marcio Zanetti - Country Leader for Brazil at the Economist Intelligence Unit (EIU)

>SWEDCHAM COMMITTEES

Human Capital – Coordinator: Carol Böttcher – Managing Partner of BrainKapital Executive Search & Intercultural Coaching

Innovation & Sustainability – Coordinators:

Edvaldo Santos – Director of Research, Development and Innovation at Ericsson Latam South

Karin Vecchiatti – Creative Director at Estúdio Anadarco, Cultural Studies Researcher / Producer

Legal & Business – Coordinator: Renato Pacheco Neto – H. Consul General of Sweden, Partner of Pacheco Neto, Sanden, Teisseire Advogados

SWEDCHAM REPRESENTATIVES

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YOUNG PROFESSIONALS

The Swedish Chambers' Young Professionals (YP) network aims to create links between Swedish and Brazilian professionals and students with similar interests. Swedcham acts as the networking link to connect young professionals to Swedish companies located in Brazil as well as universities, all with the objective to adhere to young professionals' needs to advance their professional careers. This is achieved by arranging social and professional activities that meet members' interests such as company visits, business and management workshops, Christmas parties and much more.

Swedcham YP does not only create professional and social events, but we also provide information to newly arrived Swedes to assist in their integration into Brazil. With a network containing over 200 young professionals, Swedcham acts as the commonplace for making new connections to advance their careers and social lives in Brazil.

There have been multiple YP events during the fall semester of 2022. We kicked off the YP events with an evening at Swedcham together with Susana Wojcik, HR manager at Atlas Copco and Isabella Gottzandt, Head of Project Planning at Ericsson. During the event, we discussed how young professionals can advance in their career paths and what it is like to work your way up in large corporations. As many individuals' part of the YP network expressed interest in knowing what it is like on the inside of Swedish corporations such as Atlas Copco and Ericsson, we continued on this theme by arranging a company visit to Scania.

The visit to Scania was the first time Swedcham was able to make a company visit since the Covid-19 pandemic, and the visit did not disappoint! Scania arranged a full day of activities at their factories in São Bernardo do Campo for 30 young professionals, showing the entire production process of Scania trucks and busses, providing a first-hand experience of how one of Sweden's biggest corporations works successfully in Brazil.



There are many more social and professional YP events to come and our aim is to continue hosting events in person to continue facilitating new networking relationships, much like the relationships and linkages that were built during our Scania visit and the Atlas Copco and Ericsson event. Our ambitions are high for 2023 and we will continue the work to create valuable and enriching experiences for our young professionals!

Miranda Okello – Swedish Intern

SWEDISH BUSINESS CLIMATE SURVEY – LOCAL AND INTERNATIONAL

In June, Team Sweden – composed by the Embassy and its Consulates, Swedcham and Business Sweden – launched the latest version of the Brazilian Business Climate Survey (BCS), part of a global initiative to analyze market environments for Swedish companies worldwide.

Alongside Brazil, other 21 markets around the globe were surveyed, and the final comparative analysis was presented during a hybrid event in Stockholm in August

The survey addresses topics such as market challenges, expectations and sustainability action and some of the main takeaways in Brazil were:

1. Despite the COVID-19 pandemic year, 84% of the companies made a profit in 2021
2. 77% of companies expect to grow in Brazil this year and 71% confirmed new local investments
3. Almost half of respondents see the current business scenario in Brazil as positive
4. Taxation, regulatory issues and customs procedures figure as the main challenges to business

The complex backdrop of international crisis and events makes the **Global Business Climate Survey 2022** particularly relevant. The survey covers 22 markets in Western Europe, APAC, MEA+, and the Americas. It aims to give Swedish companies first-hand perspectives on the business landscape overseas and a head-start as markets recover. Despite today's turbulent environment, the findings presented in the report are encouraging and give reason for cautious optimism. The vast majority of Swedish companies are doing well, they are profitable and have their sights set on new investments.

Anna Hallberg Minister for Foreign Trade and Nordic Affairs, was one of the key speakers at the launch of the global report in Stockholm and these were some of her words:

I am very pleased to see that despite the continued impacts of the Covid-19 pandemic, rising geopolitical tensions and potential disruptions to global trade, Swedish companies have a generally optimistic outlook.

I am also very proud to see that companies consider both 'Brand Sweden' and our focus on sustainability as important success factors in their expansion into global markets. I would like to thank all of you who have taken the time to share your views, thoughts and experience by participating in this survey. Your valuable input can help other companies take the decision to go global, in the true Team Sweden spirit.

The optimism and confidence in Brazil were rather surprising, but this is yet another proof that our country is standing on solid ground as a great nation, despite global and local turbulences and challenges. In fact, most problems (environmental issues, lack of infrastructure, supply chain failures etc) can be turned into business opportunities and that is the view of Swedish investors and companies. For me as a member of the Board of Swedish Chambers International this survey has become a unique tool for global dialogues and to show how strong Swedish business presence really is worldwide.

Read the full reports on our website:

www.swedcham.com.br

and watch the launch event in Stockholm on YouTube:

<https://www.youtube.com/watch?v=5PX27j4JQ3o&t=23s>

Jonas Lindström

Managing Director – Swedcham and Member of the Board at Swedish Chambers International

ESG GUIDE FOR MEDIUM AND SMALL COMPANIES

Swedcham's Innovation and Sustainability Committee and the Swedish Embassy in Brazil believe in the importance of developing strategies that help businesses strive for environmental, social and economic sustainability, with special attention given to human rights.

With this in mind, employees from seven Swedish companies operating in Brazil (Alfa Laval, Epiroc, Ferring, Getinge, Höganäs, Husqvarna and Semcon), together with the Innovation and Sustainability Committee, contributed, in the last few months of 2022, to the writing and publishing of the *ESG Guide for Medium and Small Companies*.

The initiative arose from the numerous challenges that companies in different sectors have been facing in order to review their business strategies and develop actions that effectively create value linked to sustainability in their supply chains. Topics such as the reduction of greenhouse gas emissions, pollutants and waste, as well as more diverse and equitable teams are some examples of subjects that are part of the sustainable development goals and start to be part of companies' daily routines.

The ESG Guide content was developed throughout conversations and discussions promoted by the Innovation and Sustainability Committee between August and October 2022. It seeks to be objective, presenting examples that may inspire organizations to implement sustainability strategies. In addition to the companies that participated in the development of this Guide, the text also includes cases from Tetra Pak, SKF, Electrolux, Scania and Atlas Copco.



It is important to remember that values shared by companies help shape society. Therefore, sustainability and diversity are increasingly imperative for business. What's at stake is a great challenge for organizations to align their economic ambitions with sustainability goals.

Karin Vecchiatti

Project Leader and Coordinator for the Innovation and Sustainability Committee.

THE BRAZILIAN CHAMBER OF COMMERCE - BRAZILCHAM SWEDEN

The Brazilian Chamber of Commerce in Sweden (Brazilcham) is a non-profit organization, founded in 2006 as a sister chamber to Swedcham in Brazil. It is funded by member's contributions and revenues generated from a number of activities and projects organized and run by the Chamber. Our mission is to promote and develop bilateral links between Brazil and Sweden.



Empowering women through *responsible sourcing*

The Kolo Nafaso Program is about building a transparent business model while empowering people to create positive change.

Take its independent shea-collecting women's groups for example: by trading with AAK directly, the 350,000+ women are empowered with their own source of income.

With guaranteed income, women are empowered to invest in their children's future and their own thriving communities.

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AAK South Latin America

The AAK logo, featuring the letters 'AAK' in a bold, white, sans-serif font.

>THE BRAZILIAN CHAMBER OF COMMERCE – BRAZILCHAM SWEDEN

Elisa Sohlman, CEO – elisa@brazilcham.se Cel: +46 73-5841811

Manoel Machado, COB – Cel: +46 72-260 40 21

Adress: Jakobs torg 3, 111 52 Stockholm, c/o Törngren Magnell

SWEDCHAM ON YOUTUBE AND SOCIAL MEDIA

Already before the covid-19 pandemic the project "Virtual Swedcham", was initiated, aiming to make the Chamber more digital and accessible for members not living and working in the São Paulo region, and 2018 and 2019 we organized some events which were simultaneously transmitted on Facebook.

In March 2020 we cancelled all physical events because of the terrible pandemic, and we had to adapt to only organizing digital meetings and events. The Chamber already had a YouTube Channel but with very few videos and only 50 followers. Coming to the end of 2022, we are getting close to 500 followers on YouTube and more than 100 published videos.

TOP 5 WEBINARS (VIEWS)

Brazilian Economy Outlook 2021 with Economist Marcos Lisboa (Insper) – 2265

Bate papo com Jornalista Galvão – 528

Primeira Edição Prêmio ESG Swedcham – 383

Futurismo e Tendências - Transformações e acelerações PÓS COVID com Monica Magalhães – 275

Working with ESG in Brazil – The Nordic Experience and Learnings – 190

TOP 5 FRIDAY FIKAS:

Camila Prando, SP football club – 1098

Pia Sundhage, football coach – 268

Roberta Perez, Nordic Ways – 219

Luis Rezende, CEO Volvo Cars Latam – 201

Three Brazilian students in Sweden – 183

Considering that our own auditorium in São Paulo has a maximum capacity of 60 people, it is possible to say that we reach a much larger audience after having "gone digital".

Our member and partner EVCOM is assisting the Chamber in this transition and also helping us to grow on social media, mainly LinkedIn, but also on Instagram and Facebook and if you not yet follow us – please do so!

Naturally, our physical premises in São Paulo will continue being a vital platform for meetings, networking and competence development – the online version is a great complement, but will not substitute the meetings In Real Life.

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SWEDCHAM ORGANIZATION



OUR BUSINESS CENTER

Our modern Business Center is at our members disposal:

MINI AUDITORIUM

28 m²

Wi-Fi and cable access to the internet, integrated sound system, projector and big screen. For presentations, courses and speeches, the Theater offers accommodations for up to 20 people, when seated, and offers all the necessary equipment.

MEETING ROOM

22 m²

08 chairs, 1 table with plugs and cable access. Integrated sound system, projector and big screen, Wi-Fi and cable internet access.

STARTUP OFFICE

- 1 table with plug and cable access.
- Wi-Fi and cable internet access
- Telephone

You can rent per hour, day or full time

AUDITORIUM

95 m²

Three combined rooms. Ideal for presentations, courses and speeches, the combination area, which combines the Lounge, Theater and the Meeting Room, is an auditorium for up to 50 people seated.

Complete camera and sound system for **hybrid events**.





FEBRUARY

- 25 *Friday Fika com Semla, Kiruna e Kabnekajse!*
Roberta Perez- embaixadora de Kiruna e
CEO da Nordic Ways

MARCH

- 11 *Friday Fika com Claudia Costin* - fundadora
e diretora do CEIPE FGV - Centro de
Políticas Educacionais da Fundação Getúlio
Vargas
- 18 *Friday Fika com Manoel Landmann* - CEO
Chocolat du Jour
- 25 *Friday Fika com Anders Pettersson* -
presidente da Confederação Brasileira de
Desportos na Neve (CBDN)
- 23 *O cenário econômico no Brasil no ano de
2022* - Cassiana Fernandez - economista-
chefe JP Morgan Brasil
- 30 Joint event com Belgalux, Britcham, Câmara
Espanhola, Dutcham, Finncham e NBCC -
*Domitila Barros - da Linha do Tiro no Recife
à sua coroação na Alemanha*

APRIL

- 01 *Friday Fika com André Palme* - Country
Manager da Storytel no Brasil
- 05 *Investimentos para clientes Private* -
Gunnar Viana -Traad
- 06 *Contratando na Nova Economia: contratos*

*relacionais para aumentar confiança e
colaboração* - Ana Luiza Panyagua Etchalus,
Jim Bergman, e Kate Vitasek

- 08 *Friday Fika com Alexandra Santos* - EVCom e
Viviane Barrichelo - Vocalis
- 28 General Assembly and Happy Hour

MAY

- 06 *Friday Fika com Paulo Nigro* - CEO Hospital
Sírio Libanês, former CEO Tetra Pak
- 20 *Friday Fika com Rodrigo Dienstmann* -
Presidente Ericsson Latam South
- 27 *Friday Fika com Renata Rivetti* - CEO -
Reconnect Happiness at Work

JUNE

- 02 *Reclassificação Fiscal e OCDE* - ex-secretário
da Receita Federal Dr. Paulo Roberto
Guimaraes Jr, Gabriela Tiussi, Ciro Cesar
Soriano de Oliveira
- 09 *Como usar o Metaverso no seu negócio* - Fabio
Gandour (ex IBM), Sandra Leite - Scania,
Karam Takieddine - Ericsson
- 10 *Friday Fika com Laís Cardoso Peretto* - CEO -
Childhood Foundation Brasil
- 15 *Advisory Council meeting with Gustavo
Montezano* - Presidente do BNDES



AUGUST

- 16 *A Suécia Inovadora e Sustentável – Novidades para incrementar a sua próxima viagem!* – Roberta Perez Nordic Ways
- 24 *Networking Lunch* at Tuy Cocina in Jardins – SP
- 26 *Friday Fika with Christopher Podgorski* – CEO Scania Latin America

SEPTEMBER

- 14 *O cenário político-eleitoral com Luísa Araújo* – Umbelino Lôbo
- 16 *Friday Fika* – Meet Ambassador Karin Wallensteen!
- 22 *Comitê de Comunicação e Marketing – Transforme seus colaboradores em defensores da marca* – Felipe Thomé – CEO da Peepi
- 30 *Tecnologia aplicada à área tributária* – Luis Wulff – Sócio-Fundador da Tax Group

OCTOBER

- 06 *Young Professionals: Talent Attraction and Retention at Swedish companies* – Isabella Gottzandt/Ericsson and Susana Wojcik/Atlas Copco
- 21 *Friday Fika* com Felipe Saboya e Rita Teixeira – Instituto Ethos

- 25 *Members Matchmaking Hybrid Event* at the Chamber
- 26 *Working with ESG in Brazil – The Nordic experience and learnings* – Electrolux, Maersk, Yara, Valmet, International Transparency and others
- 28 *Young Professionals visit* to Scania

NOVEMBER

- 09 *Workshop with CISB on AI and Autonomy Collaboration*
- 10 *Lançamento manual ESG para pequenas e médias empresas* – Alfa Laval, Epiroc, Getinge, Husqvarna. Swedish Ambassador Karin Wallensteen
- 11 *Comitê de Capital Humano – Carreiras de Sucesso: DEI impulsionando a Inovação!* Sylmara Lacerda – Husqvarna Group e Flávia Vieira – Valmet (postergado)
- 17 *Lula wins: What next?* Gustavo Ribeiro – Founder and editor-in-chief The Brazilian Report
- 22 *Manicômio tributário – Reflexões de um sobrevivente* – Augusto Flores – Volvo Group
- 25 *Friday Fika*

DECEMBER

- 07 *Young Professionals Christmas Party*
- 09 *Swedcham Christmas Celebration and Brazilian football game*

→ TOMORROW'S COMPANIES

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Improve Customer Experiences

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Help sellers sell and buyers buy

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Talk now with a specialist team to help your company on its digital transformation journey.



**Empower
your company
with us**



EVENTS BY PARTNERS PROMOTED BY SWEDCHAM 2022

APRIL

*Business English Classes by Richards
Corporate English & Consulting*

*Online Course for Private Investors - Traad
Investimentos*

MAY

*The war in Ukraine & the impact for Brazil –
Joint Event with Dutch Chamber of Commerce*

*Sweden Alumni Network Brazil - ESG
(governança ambiental, social e corporativa)*

*Business English Classes by Richards
Corporate English & Consulting*

JUNE

Brasil Investment Forum 2022- APEX

AUGUST

*Global Business Climate Survey 2022 Launch
with Anna Hallberg, Sweden's Minister for
Foreign Trade and Nordic Affairs*

SEPTEMBER

*Instituto Ethos - Responsabilidade Social das
Empresas no Processo Eleitoral*

OCTOBER

SKF event - Giro Sustentável 2022

*Instituto Ethos - Valor Estratégico/ODS
e a Agenda 2030*

*CISB Annual Meeting with Saab, Ericsson, LiU,
Rise and others*

NOVEMBER

Scania Inovathon

DECEMBER

Homem das Comunicações - Aberimest

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Nosso novo 100% elétrico é inteligente, mas intuitivo;
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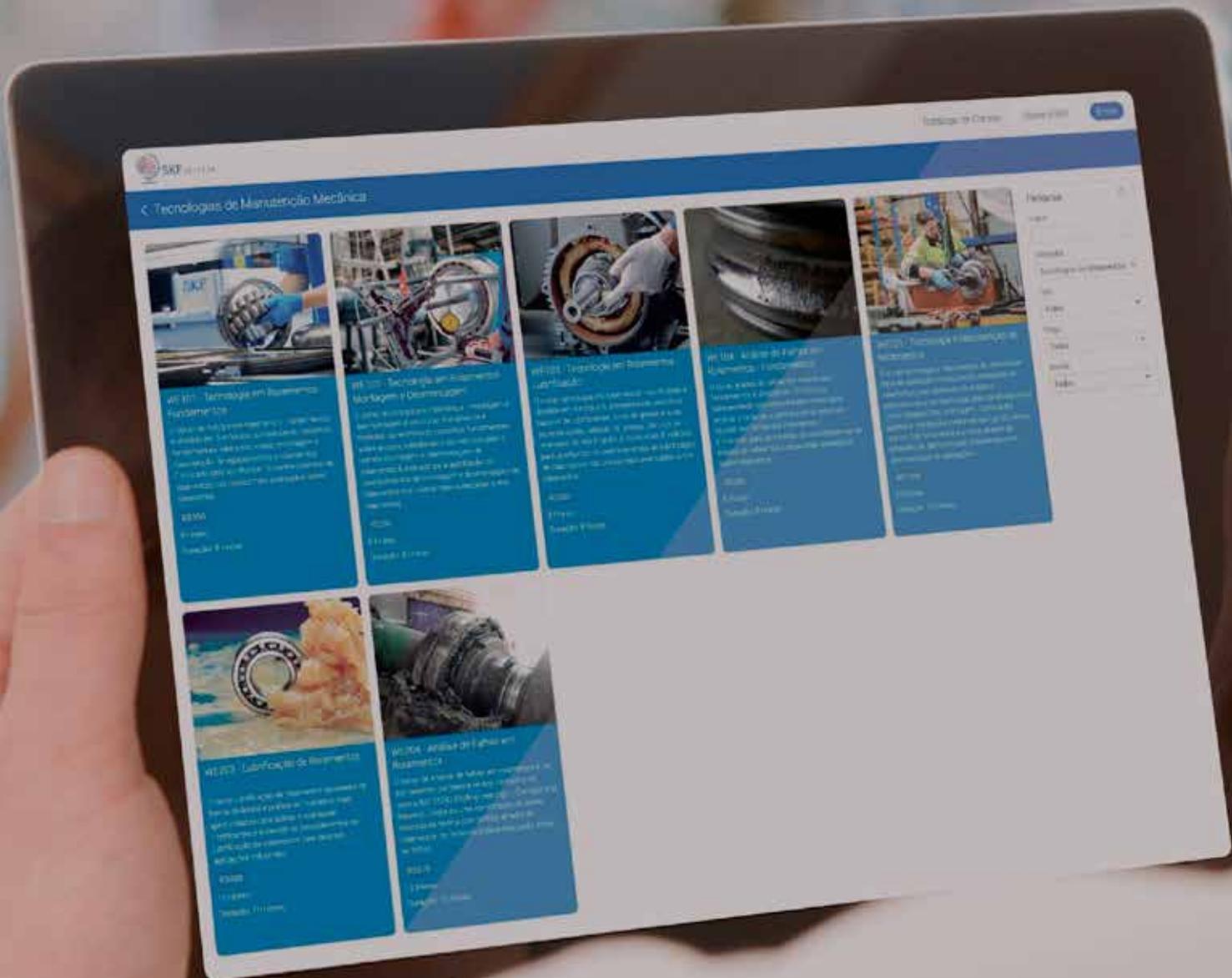
V O L V O



Juntos salvamos vidas.

POWERING AN INTELLIGENT AND CLEAN GROWTH

SKF is committed to make your operations more efficient by offering technology products and services suited to your production process



SKF for over 100 years taking care of Brazilian industry



INDIVIDUAL MEMBERS



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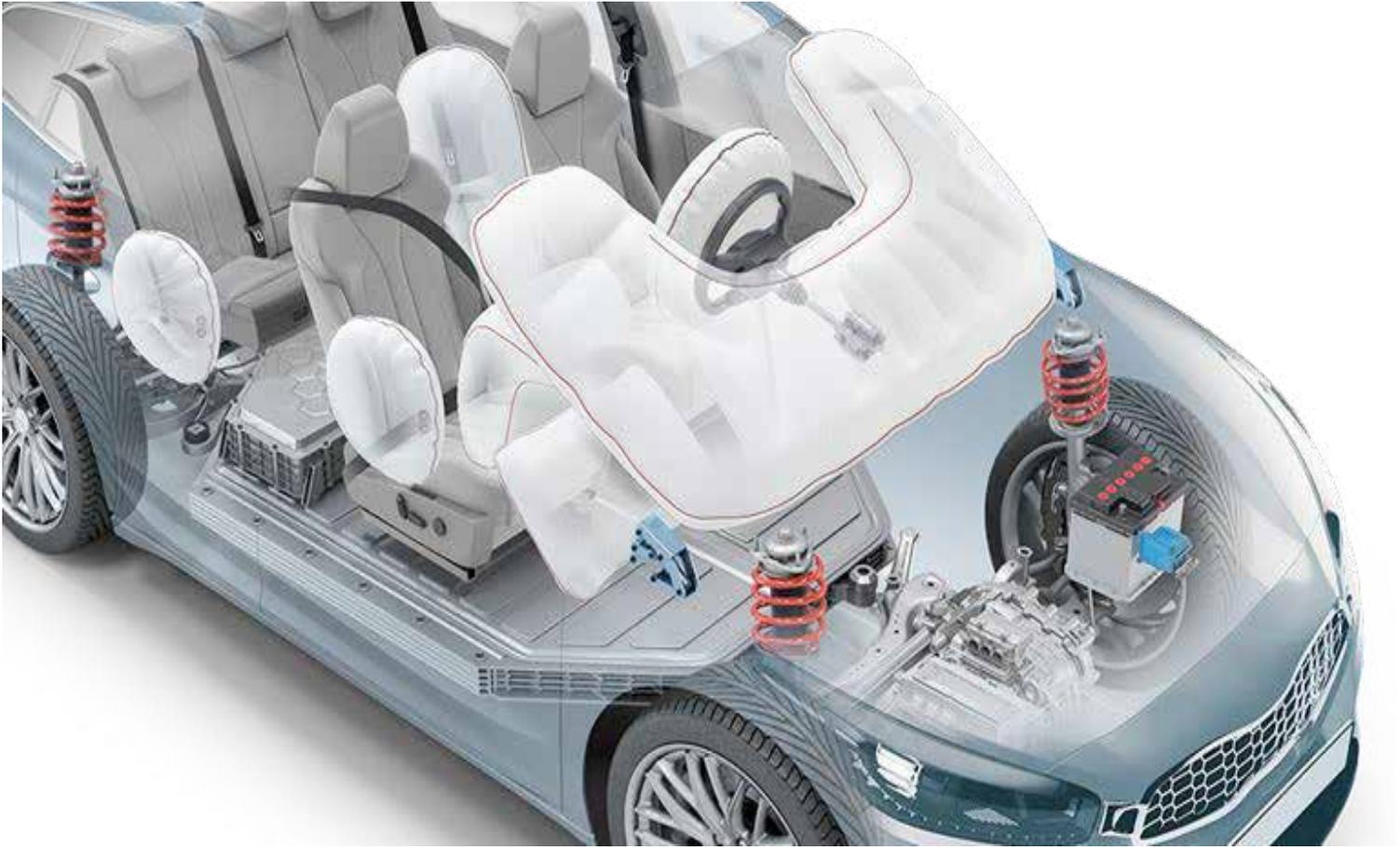
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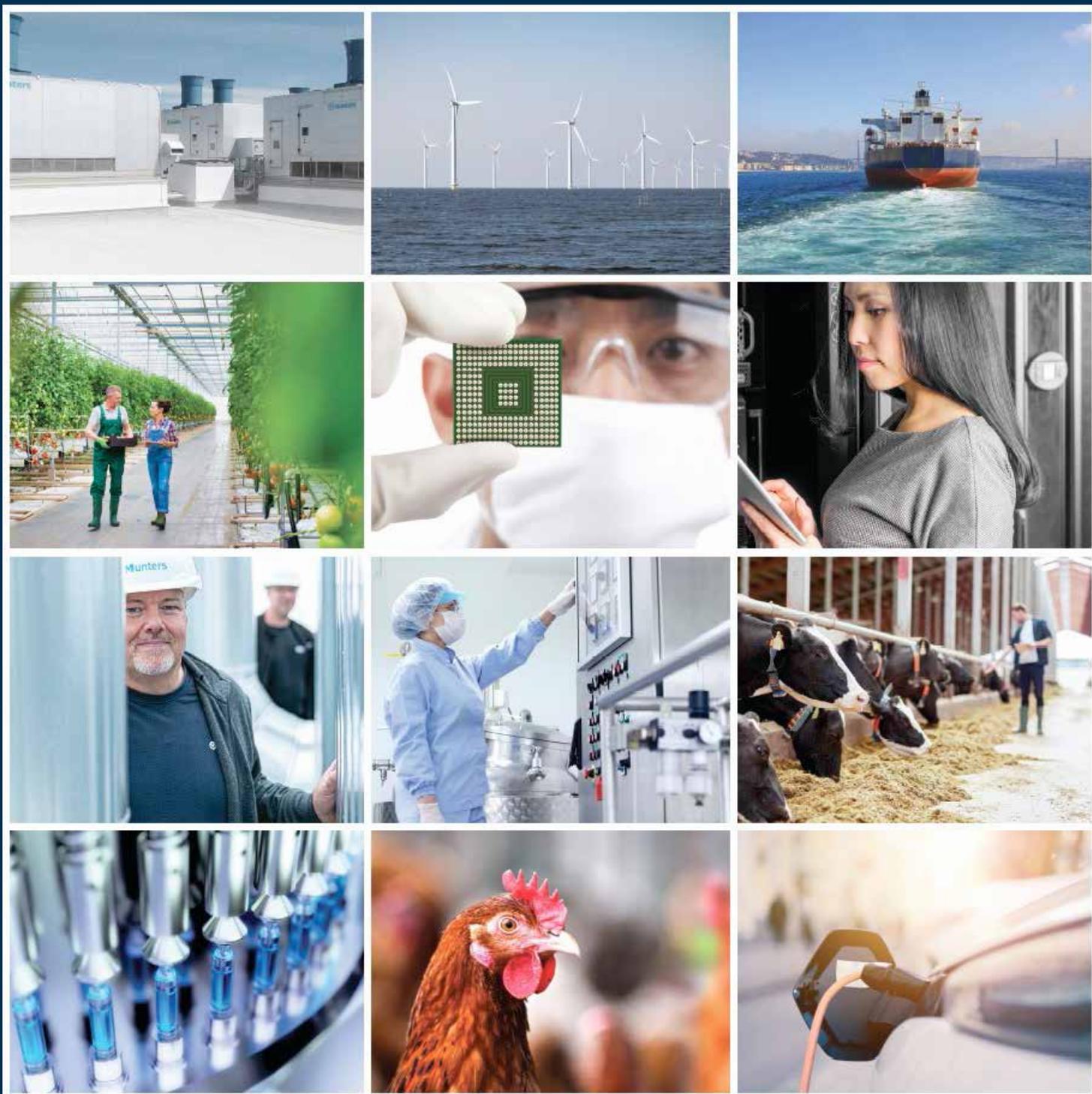
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Focusing on content and experiences, Nordic Ways is focused on B2B events and travel programs throughout the Nordic Region. The Company also offers assistance and logistics for international meetings and congresses throughout Europe and USA. Nordic Ways has more than 25 years of field experience what made us a service-oriented company that is serious about sustainability and the environment.

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Norvida is the leading Nordic importer of branded meat products and the portfolio of products from South America is an important part of their business. Norvida has a separate sourcing office in São Paulo leading and coordinating the product flow into the Nordic market.

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Nynas AB, incorporated in Sweden, is the parent company of an international group specializing in producing and marketing specialty oil products. Nynas is a business-to-business operation, based on non-commodity specialty oil products including technical service and application know-how. The production is largely based on heavy crude oil, which is upgraded to produce bitumen and naphthenic specialty oils.

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Located in the Pinheiros neighborhood of São Paulo, the O Escandinavo is the ideal place to feel like you're in Scandinavia, whether enjoying the menu that changes periodically, or holding your closed event with typical foods. For this end of the year, we will have a Special Christmas Menu, as well as gifts, products and typical dishes.

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also to establish and maintain close working relationship with clients in order to guarantee an in-depth perspective that leads to tailor-made solutions to any given situation.

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Renaux Consultoria was founded in 2021, with the objective, taking advantage of the experience of its holder who have worked during fifty years to the company Swedish Match do Brasil, member of the Swedish Group Swedish Match, based in Stockholm, in the administrative and financial areas, is just collaborating with its clients providing consultancy in these areas, emphasis on recruitment, selection, conflicts resolution, and in the legal area advising business contracts in general, especially commercial representation, negotiations, guidance in the relationship with the authorities when necessary and any other routine appointment compatible with his extensive general experience in these activities.

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A photograph of a woman with long blonde hair, wearing a yellow knit hat and a green puffer jacket, sitting in the back of a car. She is smiling and looking towards a golden retriever dog sitting next to her. The car's interior and the dog's face are visible. The background is slightly blurred, showing the car's interior and the dog's face.

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THE BARRACUDA is a lifestyle project that became a business created by a group of Swedish and Brazilian friends in Itacaré, in the state of Bahia. The Barracuda is made up of 2 Hotels and 10 Villas, and the group's aim is to offer high standard accommodation while providing authentic local experiences.

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The Torino Engineering was founded in 2000 to offer solutions in the areas of Engineering, Projects and IT, where the company's objective has always been to be at the forefront of this very competitive market. In 2019, the company incorporated in its activities the provision of services in the Administrative sector and with this new activity, the name of the company became Torino Group and therefore it is attached in presentations in the areas of Engineering and Administration.

We carry out engineering work in our office and also outsourcing in the areas of Engineering (Design) and Administrative.

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Volvo Cars was founded in 1927 and it is one of the most well-known and respected car brands in the world. Volvo Cars aims to provide customers with the Freedom to Move in a personal, sustainable and safe way. This purpose is reflected into a number of business ambitions: for example, by the middle of this decade it aims for half of its global sales to be fully electric cars. Volvo Cars is also committed to an ongoing reduction of its carbon footprint, with the ambition to be a climate-neutral company by 2040.

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Volvo Group Latin America is in charge of the brand's businesses in Latin America. Its headquarters is located in Curitiba, where it has a large production plant of trucks, buses chassis, cabs, engines and gearboxes. The subsidiary also has another unit in Pederneiras, where construction equipment are manufactured.

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